

Subject: RE: RE: Meeting | Skanska/DTLA BID
From: "Nhien Lasky" <NLasky@ccala.org>
Date: 03/03/2017 11:19 AM
To: "Carol Schatz" <cschatz@downtownla.com>

Thank you!

From: Carol Schatz
Sent: Friday, March 03, 2017 11:06 AM
To: Nhien Lasky
Subject: FW: Meeting | Skanska/DTLA BID

Carol E. Schatz
President & CEO

 <https://www.downton>

Downtown Center Business Improvement District
626 Wilshire Blvd., Suite 200 | Los Angeles, CA 90017
Call: 213-416-7534 | Fax: 213-624-0858
Web: DowntownLA.com



From: Reilly, Levi [<mailto:Levi.Reilly@skanska.com>]
Sent: Friday, March 03, 2017 10:10 AM
To: Nick Griffin <NGriffin@downtownla.com>
Cc: Sousa, Patrick <Patrick.Sousa@skanska.com>; Carol Schatz <cschatz@downtownla.com>
Subject: RE: Meeting | Skanska/DTLA BID

Nick-

We sincerely appreciate you and Carol taking the time to meet with us and share your insight on downtown. We love your community approach to the opportunities and challenges in DTLA as it mirrors Skanska's cultural of inclusion.

We are very excited to continue working with you as we look for investment opportunities and we will absolutely take you up on a tour at some point in the near future.

It's so nice for Patrick and me to show up to a city as large as Los Angeles to find

people such as yourself who are so open to working with new-comers.

Have a great weekend (hopefully there is some outside time with the kids on the agenda) and we will be in touch soon.

Levi Reilly

Director - Development
Skanska USA Commercial Development

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Skanska USA

usa.skanska.com

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From: Nick Griffin [<mailto:NGriffin@downtownla.com>]

Sent: Friday, March 3, 2017 9:32 AM

To: Sousa, Patrick <Patrick.Sousa@skanska.com>; Reilly, Levi <Levi.Reilly@skanska.com>

Cc: Carol Schatz <cschatz@downtownla.com>

Subject: RE: Meeting | Skanska/DTLA BID

Gentlemen,

Just a quick follow up to our meeting. We're excited to have Skanska Development on the scene here in DTLA and want to reiterate that we are ready, willing and able to help in a range of ways as your plans evolve.

For your reference, here's a link to the BID's [Econ Dev website](#) with info on our reports, tours and other initiatives. Please do not hesitate to reach out for any additional information or contacts you may need and/or to schedule a custom (complimentary) tour for your team and/or investors, partners, etc.

Thanks again for your investment in Downtown Los Angeles, we look forward to working together.

Nick

Nicholas Ziff Griffin

Director of Economic Development

 <https://www.downtov>

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Web: DowntownLA.com



From: Sousa, Patrick [<mailto:Patrick.Sousa@skanska.com>]

Sent: Wednesday, February 15, 2017 2:41 PM

To: Carol Schatz <cschatz@downtownla.com>

Cc: Nick Griffin <NGriffin@downtownla.com>; Reilly, Levi <Levi.Reilly@skanska.com>;

Elisabeth Cutler <ECutler@downtownla.com>

Subject: Re: Meeting? | Skanska/DTLA BID

Perfect. Thank you!

Patrick Sousa

Skanska

Mobile 617.823.5627

On Feb 15, 2017, at 2:39 PM, Carol Schatz <cschatz@downtownla.com> wrote:

We can make 4:00 work.

Carol E. Schatz

President & CEO

<[image001.png](#)>

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From: Sousa, Patrick [<mailto:Patrick.Sousa@skanska.com>]

Sent: Wednesday, February 15, 2017 2:12 PM

To: Carol Schatz

Cc: Nick Griffin; Reilly, Levi

Subject: Re: Meeting? | Skanska/DTLA BID

Carol,

Sorry - we now have a conflict at that time. Would you be able to do 4:00 pm on March 1st? Thank you for the time. We look forward to meeting.

Pat

Patrick Sousa

Skanska
Mobile 617.823.5627

On Feb 15, 2017, at 1:54 PM, Carol Schatz <cschatz@downtownla.com> wrote:

Pat,

We would be delighted to meet with you. Let's do 2:00 on March 1.

Best,

Carol

Carol E. Schatz
President & CEO

[<image001.png>](#)

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From: Sousa, Patrick [<mailto:Patrick.Sousa@skanska.com>]
Sent: Monday, February 13, 2017 4:29 PM
To: Carol Schatz
Cc: Reilly, Levi; Elisabeth Cutler
Subject: Meeting? | Skanska/DTLA BID

Carol,

I would like to follow up regarding the conversation that I just had with Elizabeth.

My colleague, Levi Reilly, and I recently relocated to Los Angeles to pursue real estate development opportunities for Skanska. We are focused on developing largescale office and multifamily projects. Skanska is a multinational real estate development and construction firm. Our U.S. real estate development group is also

active in Boston, Houston, Washington D.C. and Seattle.

We would love to setup a meeting to introduce ourselves and Skanska, hear more about the BID, and also hear your perspective on Downtown Los Angeles. In terms of scheduling, we are relatively open February 28 and March 1st.

Please do not hesitate to call me with any questions. Please know that we would truly appreciate your time and perspective.

All the best,

Pat

Patrick Sousa

Manager - Development
Skanska USA Commercial Development

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Mobile +1 617 823 5627

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